

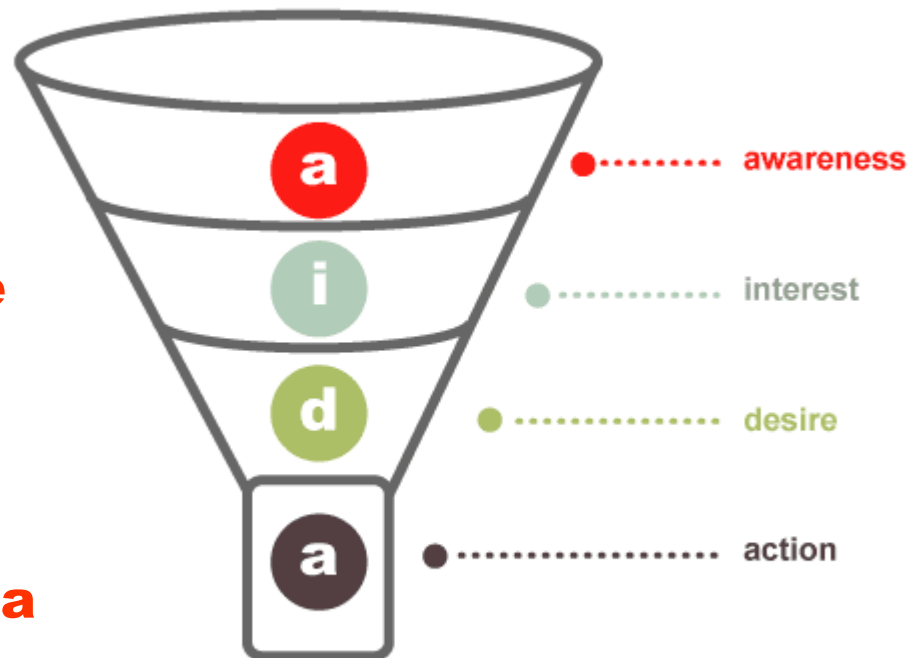
# AKCIJA

**P**ažnja

**I**nteresovanje

**Ž**elja

**A**kcija



prodajni levak



# AKCIJA

**Akcija** – (zahtevajte akciju, poziv da kupi)

90% prodaja propadne jer se od kupca ne zatraži da kupi?

Da li ste eksplicitno zatražili da se pokrene u akciju?

Koliko je lako, brzo i jednostavno kupiti kod vas?

**Da je lako za upotrebu!**





POČETNA

BUDI FIT

DOMAĆINSTVO

ZDRAV ŽIVOT

LEPOTA

KNJIGE

ZABAVA I DECA

SAVETI I ZABAVA

QUELLE

Najpopularnije

Svi proizvodi

Povoljno

Najnovije

KATALOG ON-LINE

Top Shop TV

**cardio TWISTER**  
KARDIO STEPER

Cena: **15.990 rsd**

**PORUČITE OVDE**

**QUELLE**

**TOTALNA RASPRODAJA**

**POPUST 40%**

**UŠTEDITE ODMAH ▶**

**Relax Tone**

Ručni masažer opuštanje, mršavljenje i oblikovanje t

**HIT PROZVOD**

Cena: **4.990 rsd**

**Kliknite ovde**

## TV prodaja

**Paint zoom - kompresor za krečenje**Cena: **7.490,00 din.**

Paint Zoom je neverovatni ručni kompresor za krečenje koji radi sav težak posao umesto Vas! Sa Paint Zoom - kompresor za krečenje svako može krečiti, bojiti i lakirati poput profesionalca.

[Više](#)**Poručite odmah!****Spider Pan - set tiganja**Cena: **4.990,00 din.**

Set tiganja za zdravo kuvanje, bez lepljenja i zagorevanja, pogodnih za upotrebu na svim vrstama šporeta i odličnih za pripremu svih vrsta namirnica. Rezultat su zdravi i ukusni obroci pripremljeni bez masti i uz uštedu energije.

**Poručite odmah!****Najnovije****Ninja blender set**Cena: **5.990,00 din.**[\[Više\]](#)[\[Poručite odmah!\]](#)**Ergofit Rower - simulator veslanja**Cena: **16.990,00 din.**[\[Više\]](#)[\[Poručite odmah!\]](#)**Knockout abs - sprava za trbušnjake**Cena: **7.490,00 din.**[\[Više\]](#)[\[Poručite odmah!\]](#)

# Kako je kod nas u Srbiji?

(2009) **UPKS** je sproveo  
Istraživanje tržišta konsultantskih usluga



*Na pitanje:* Da li u vašoj kompaniji postoji funkcija prodaje?

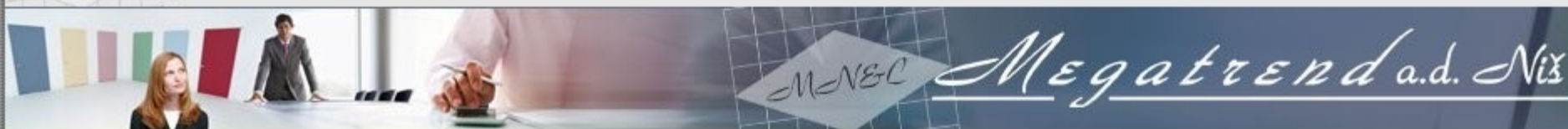
**52% je odgovorilo NE** (mi nemamo prodaju)

*Na pitanje:* Da li vam je potrebno da povećate prodaju?

**74% je odgovorilo NE** (nama ne treba veća prodaja)

**Zašto je tako?**





## Reference

Niška Banka a.d. Niš  
Hipotekarna Banka  
a.d. Podgorica  
Pavlovic International  
Banka a.d.  
Invest Banka a.d.  
Skopje  
MB Banka a.d. Niš

[Saznajte više](#)



## Proizvodi

Naš cilj je izrada  
softverskih rešenja  
fokusiranih na  
povećanje efikasnosti i  
smanjenja troškova  
vašeg poslovanja.  
Kompletna aplikativni  
deo urađen je tako...

[Saznajte više](#)



## Partneri

za vreme svog  
poslovanja, Megatrend  
a.d. Niš je ostvario  
partnerstvo sa brojnim  
firmama među kojima i  
sa Microsoft-om (Gold  
Certified Partner), Das  
Ukas, Cisco...

[Saznajte više](#)



## Kontakt

Za sve dodatne  
informacija  
kontaktirajte nas  
Bulevar Svetog Cara  
Konstantina 157,  
18110 Niš, telefon  
018/541-550,  
542-255...

[Saznajte više](#)



## Posao

Želite posao u  
Megatrend-u? Popunite  
naš online zahtev za  
posao ili nas posetite  
na adresi Bulevar  
Svetog Cara  
Konstantina 157,  
18110 Niš.

[Saznajte više](#)



**August 2009**

Uvođenje informacionog sistema za  
mikrokreditne organizacije (kreditno

**August 2009**

Instaliran software za plate u Turistickoj  
organizaciji Nis

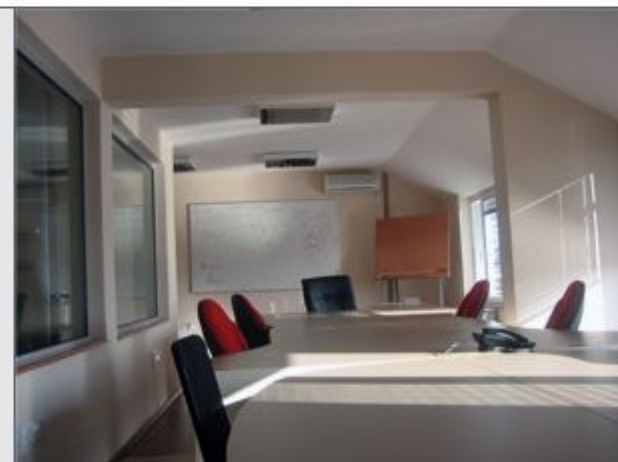
**najnovije vesti**  
(kliknite za sve vesti)



## O Megatrend-u

Osnovana 1992. godine, Megatrend je jedna od  
vodećih kompanija Jugoistočne Evrope u oblasti  
uvođenja integralnih informacionih sistema iz  
domena hotelijerstva, bankarstva, finansija,  
osiguranja i dr. Megatrend-ov Poslovni  
informacioni sistem uključuje finansijsko  
poslovanje, materijalno i robno poslovanje,  
upravljanje ljudskim resursima, pracenje  
normativa, kompleksan sistem izveštavanja i  
business intelligence.

[Saznajte više](#)



Press room

**12/11/09 Pexim at Cisco Expo**

Ninth year in a row, Cisco Expo conference was organized in HYATT Regency in Belgrade on 10th and 11th November.

[Read more...](#)

**02/11/09 Documentum platform in DDOR**

Project implementation of software solution for managing documents and processes in damage processing brought the insurance company DDOR Novi Sad much easier operations in the domain of processing loss for life insurance, insurance, agriculture, transport, auto liability.

[Read more...](#)

**20/10/09 IBM Forum 09**

IBM Forum 09 with headline "Let build smarter planet" was held on 19th October in Hyatt Regency Hotel, Belgrade. Asseco SEE

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- : Our Network

Solutions & Services

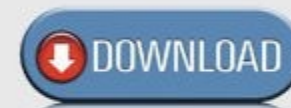


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## Freedom.

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Monitoring, remote or onsite support and administrative services...



### Project Services

Custom designed solutions for the unique needs of each client...



### Disaster Recovery and Business Continuity

Recover or prevent business interruptions and disasters...



### Network Assessments and Audits

A basic assessment or a detailed audit of your entire environment...



### Information Security Services

Protect your company from data theft. Become compliant with the new MA regulations (201 CMR 17)...

# Hello

Find out what we do  
click here!



## We offer IT Support for many different types of business

We provide network support for small and medium sized businesses but we have particularly strong knowledge in the field of fashion, property and accountancy practice.

### Welcome

Whatever your business or organisation is about, IT systems play a crucial role...

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Our method is based on a sound understanding of each of our client's businesses...

### Understanding Business

We provide unequalled IT support based on our own unique, proven system...

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When issues crop up, we fix them without fuss, but we prevent most occurring...

was excellent..."

- Nigel Bagge  
**Green & Partners**

## Citilites

"We've worked with Lifeline IT for 3 years now..."

- Daniel Simons  
**Citilites**



"WI Ltd. would highly recommend the services of Lifeline IT..."

- Neil Rosen - Watches International  
**Watches International**

*SARA BRYMAN*

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Unlike our competitors, we even created a written warranty guaranteeing each recommendation will operate as specified — or we refund your money.



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plan IT



build IT

Todd / 5 years  
dreams about  
making your firewall  
indestructible



connect IT



care4 IT

## news & events

RISK Presentation at the Business  
Success Seminar Greater Tampa  
Chamber of Commerce - Maddux  
Press >>

Revamped UCP Focuses on Mission -  
Tampa Bay Business Journal >>

Looking Internally for More Efficient  
and Productive Ways to do Business

## Welcome to Vertical IT Solutions

Our people are serious about what we do. And we think it is seriously awesome.  
There are a lot of reasons why we rock: unparalleled expertise, broad-based  
experience across multiple platforms, a program for every lifecycle of your IT

# Da li se promenila prodaja na web-u?

**Nekada** – velika potražnja, mala ponuda

Fokus na osobinama proizvoda i tehnikama zatvaranja prodaje

**Sada** – skoro ista potražnja, velika ponuda

Fokus na lojalnosti kupaca i uspostavljanju poverenja

**Šta to konkretno znači?**

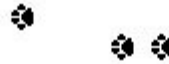


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At T-Gallery Online, please find  
**OVER 500 DOGSHIRTS**

Available in 8 (eight) categories  
in different colors, styles and sizes.  
We hope You will enjoy our selection.



**135 Dog Breeds**  
(style - w)



**58 Dog Breeds**  
(style - a)



**14 Dog Breeds**  
(style - md)



**120 Dog Breeds**  
(style - b&w)



**96 Dog Breeds**  
(style - i)



**12 Nature Dogs**  
(style - n)



**12 Funny Dogs**  
(style - f)



**114 Dog Breeds**  
(style - p)



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I love my ...  
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dog t shirt

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## "dog t shirt"

Showing 33 - 48 of 144,621 Results

[Choose a Department](#) to enable sorting

33.



## This is My Costume Tee XL Halloween Dog T-Shirt

[Buy new:](#) **\$19.95**

In Stock

**Everything Else:** See all 1,320 items

34.



## Rabbit Skins Toddler Long-Sleeve T-Shirt (M-3311) Tee Available in 14 Colors by Rabbit Skins

[Buy new:](#) ~~\$9.73~~ **\$2.95 - \$7.95**4 new from **\$4.95**

★★★★☆ (4)

**Baby:** See all 4,123 items

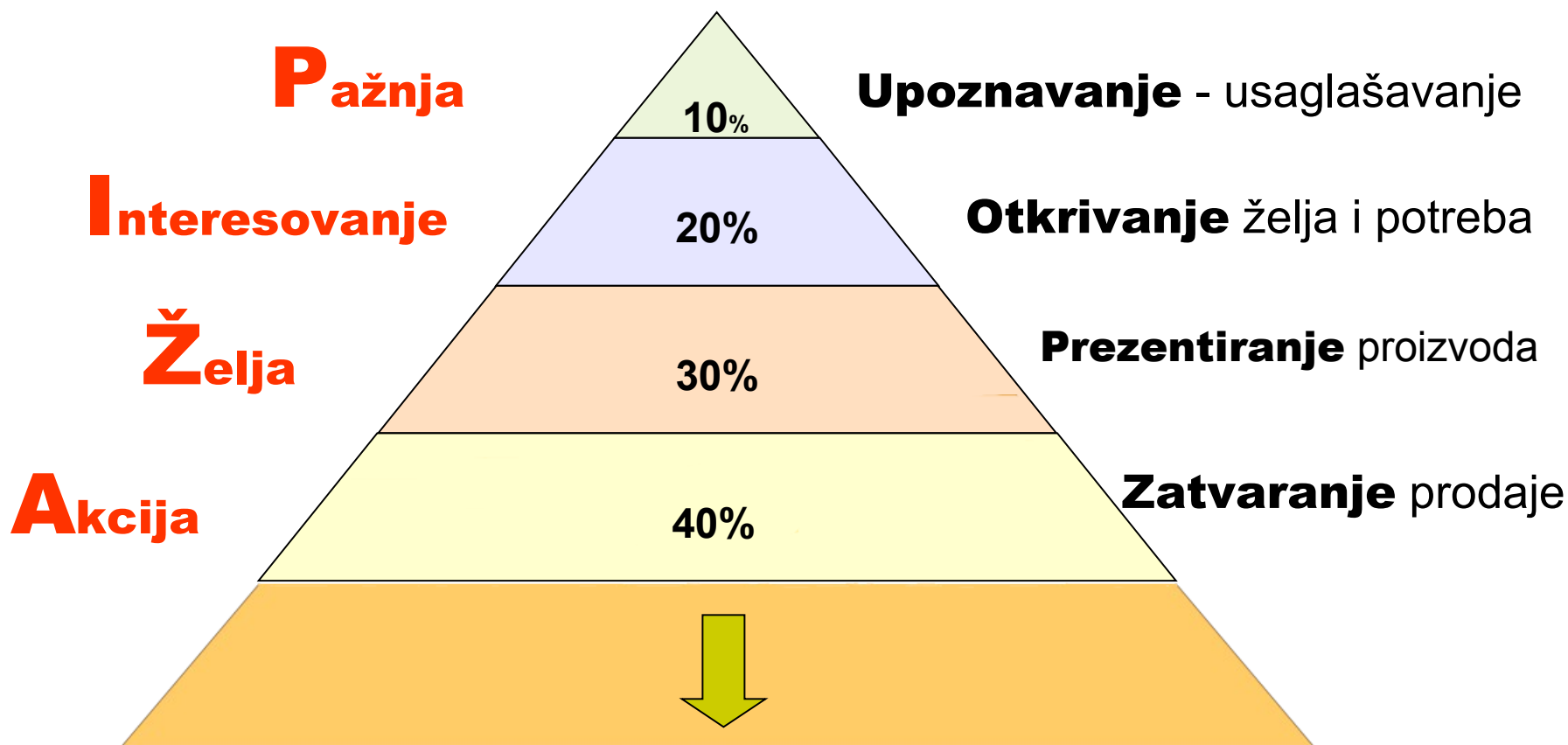
35.



## Richmond Riverdogs Hockey Mono Mad Dog T-Shirt - Black by Old Glory

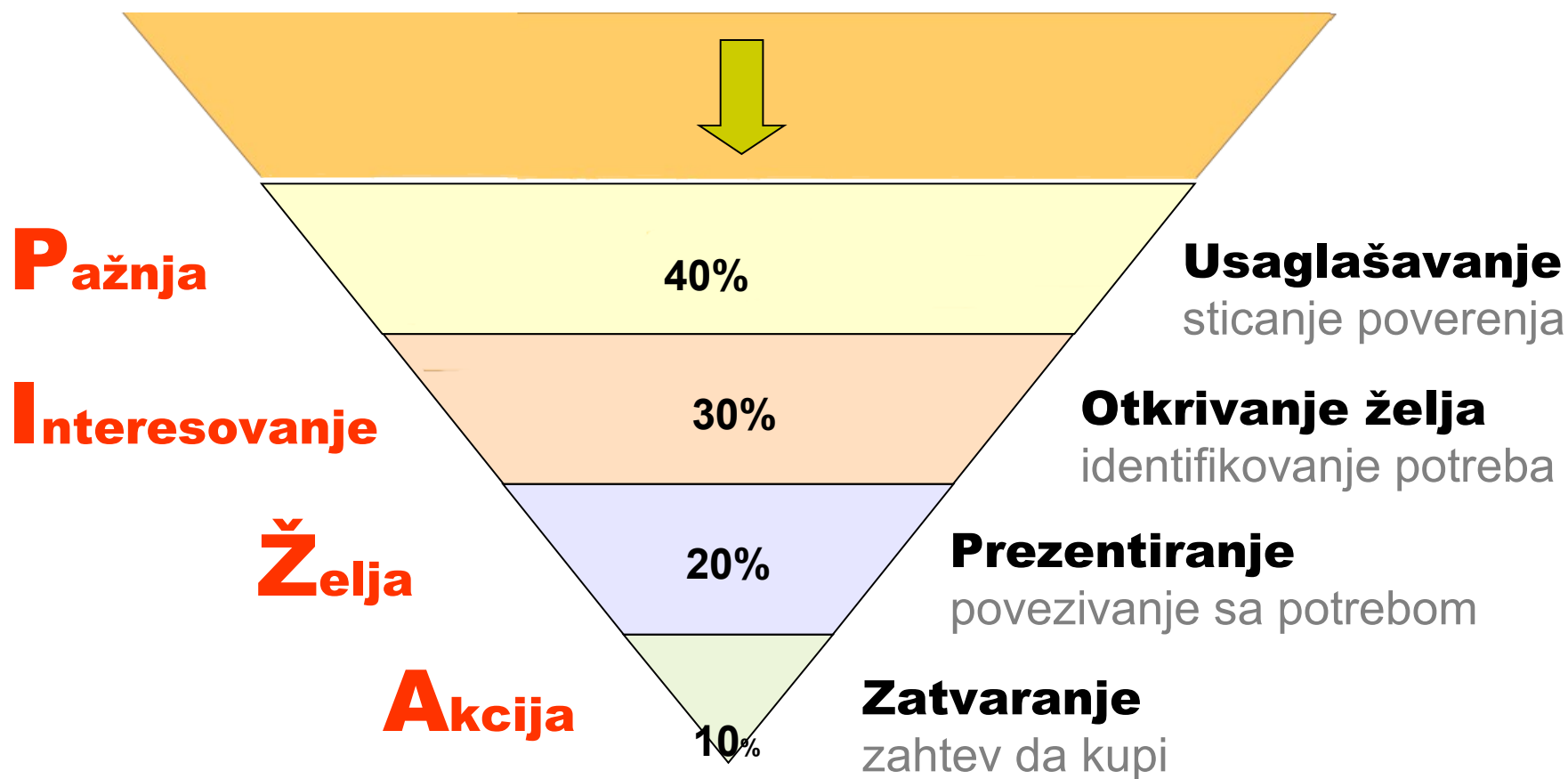
[Buy new:](#) **\$3.40 - \$4.49****Sports & Outdoors:** See all 638 items

SADA - www.amazon.com



## Stari sistem prodaje

Fokus je na proizvodu i tehnikama prodaje!



## Novi sistem prodaje

Fokus je na kupcu i uspostavljanju poverenja!



## **Miodrag Kostić**

### **Od 1990. do 1997.**

Vlasnik i direktor "MK Export inc." Staten island, New York

Vlasnik i menadžer "T-Gallery inc.", lanca ekskluzivnih prodavnica na prestižnim prodajnim lokacijama:

- 112 McDougal Street, Greenwich Village, New York
- South Street Seaport Marketplace, New York
- Aloha Tower Marketplace, Honolulu

### **Od 1997. do 2002.**

- Vlasnik agencije "Web Consulting Honolulu", usluge web marketinga
- Lična prodaja e-commerce paketa za Cardservice International Hawaii
- Vlasnik kompanije ADCOM inc. internet kioska u Honolulu
- Vlasnik kompanije ClicksBroker.com internacionalni internet patent

### **Od 2004. do danas**

- Direktor i suvlasnik konsalting agencije VEZA d.o.o. - [www.veza.biz](http://www.veza.biz)
- Direktor programa poslovne edukacije [www.PoslovnaZnanja.com](http://www.PoslovnaZnanja.com)

kompanija  
misija i vizija  
nase reference

javni treninzi  
in-house treninzi  
kako vas ucimo

poslovni konsalting  
koucing  
kako vam pomazemo

vesti  
mi u medijima  
obuke po meri

pitajte nas  
najcesca pitanja  
cene izvodjenja

**Obuke i treninzi**

- » Prodaja
- » Komunikacija
- » Menadžment
- » Odnos sa kupcima
- » Marketing
- » E-poslovanje
- » Razvoj poslovanja

**Lista treninga <**

**Nasi predavaci <**

**Autorski tekstovi <**

**treninzi  
prodaje**

Partneri:

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Hristov Consulting  
Kreativne Inovacije  
Smart Sales Consulting  
Cromer Group  
New Point  
Kalco



**Savremena  
poslovna edukacija**

**Unapredite vašu organizaciju kroz kontinuirano učenje**

**Ako niste jedini na tržištu?**

**Ako želite da vam klijenti, kupci, ali i zaposleni budu lojalni?**

**Ako vam je potrebno da vaši zaposleni znaju i mogu više i bolje od konkurencije?**

**Nove informacije + Odgovarajuće studije slučaja + Praktičan rad = Kompetencija**

Ovo postižemo korišćenjem modela "**aktivnog učenja**", koje predstavlja obučavanje polaznika u korišćenju praktičnih poslovnih alata koji se mogu odmah upotrebiti na poslu ili projektu.

[Poslovna Znanja](http://www.poslovnaznanja.com)



Odrzan trening **Naplata potraživanja** u kompaniji Vip mobile Srbija .. [Više](#)

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Hvala na pažnji ... ;)



**Miodrag Kostić**

[www.miodragkostic.com](http://www.miodragkostic.com)

063 60 80 26

[info@poslovnaznanja.com](mailto:info@poslovnaznanja.com)

**[www.poslovnaznanja.com](http://www.poslovnaznanja.com)**

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