

Infobip is a world leader in mobile messaging and payments. We pride ourselves in our ability to provide specialised products and solutions to operators, technology and channel partners worldwide. Our portfolio is designed in-house and draws on our extensive experience in advanced mobile technologies. For more information, visit [www.infobip.com](http://www.infobip.com).

As our business grows daily, we are seeking to recruit new members to join our team of enthusiastic and committed professionals. Contact us for the employment opportunity:

## OPERATOR PARTNERSHIPS MANAGER (Belgrade-Serbia)

### REQUIREMENTS:

- BSc in Engineering, Management, Telecommunications or other equivalent degree
- Written and spoken fluency in English, other languages are a definite advantage
- Familiarity with the MS Office package
- Excellent organisational skills
- Experience in sales and customer relations, experience with working with telecom operators
- Understanding of the general telecom communications market
- Strong verbal presentation and written communication skills

### RESPONSIBILITIES:

- Presentation of our telecommunication services and solutions to mobile and fixed operators
- Undertaking contract and commercial negotiation at all levels
- Analysis of competitors and market intelligence activities
- Collection of product feedback, presentation of ideas for improvements and innovation to technical teams
- Assistance in product updates and training and exhibitions organisation
- Ensure achievements of company objectives and targets

We offer international and dynamic working conditions, challenging situations that allow personal and professional development. Fresh graduates are encouraged to apply as well.

Send us your CV and cover letter on-line. We are looking forward to meeting brave individuals who look to create the future of one of the largest IT companies in the Central and Southeast Europe.

Welcome to Infobip!

Note: Infobip is an equal opportunity employer

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