

Infobip is one of the global leaders in advanced telecommunications. We are looking for talented people who can help us with new solutions and create fresh trends in one of the most dynamic industries of today. If you are interested in network systems, applications and other technical aspects of the IT sector, contact us for the employment opportunity:

SALES MANAGER (Belgrade)

INFOBIP OFFERS YOU:

- Infobip Academy – 3 weeks educational programme (learning about company, our services, products and solutions, new technologies etc..)
- International experience in more than 25 offices over the globe
- Young and dynamic environment

QUALIFICATIONS:

- BSc in Economics/Business, Management, Organizational or Computer Science
- Fresh graduates/Entry level applicants are encouraged to apply
- Experience in IT/Telecommunication industry sales is advantage
- Written and spoken fluency in English; other languages are a definite advantage
- Willingness to travel abroad (long and short term business travel)
- Excellent organisational, presentational and communicational skills

RESPONSIBILITIES:

- Identify and prospect for new business opportunities and partnerships within the assigned territory
- Presentation of our telecommunication services to a range of potential business partners
- Management of the entire sales process
- Analysis of competitors and market intelligence activities
- Collection of product feedback, presentation of ideas for improvements and innovation to technical teams
- Assistance to the Sales Director in product updates, training and exhibitions organisation

Send us your CV and cover letter. We are looking forward to meeting brave individuals who look to create the future of one of the largest IT companies in the Central and Southeast Europe.

Welcome to Infobip!

Note: Infobip is an equal opportunity employer

[APPLY](#)