



*PSTech is one of the leading software companies in Serbia, based in Belgrade. We are constantly growing and expanding and our almost 300 engineers live and breathe technology every day. PSTech combines knowledge, experience and personal skills with top-notch technologies and delivers positive change and advancement.*

We are looking for creative people to join our team on the following position:

## **Business Development Internship - Mobile**

Due to expansion of our mobile business we are looking for a business development interns that will help us in developing new mobile products and services, and expanding operations into new markets. Creativity, analytical abilities, as well as strong attention to detail, are mandatory.

### **We take good care of our people, this is what we offer:**

- Experienced team members, always willing to help
- Nonformal, yet working atmosphere
- Flexible working hours and consideration towards students' responsibilities
- Employment, career development and further specialization
- And much more

### **Job Responsibilities:**

- Assist in developing and execution of go-to-market plan
- Research the Internet for new leads and develop prospect lists
- Conduct market research, as needed
- Figure out where new customers "live" (both geographically and in terms of "buying mindset") and find a way to reach them.
- Support the development of new and innovative marketing collateral, sales proposals, website postings, email newsletters, and press releases
- Develop contacts through calls, emails, meetings, conferences, a database of qualified leads, etc...
- Take on additional duties and responsibilities, as needed

### **Desired Skills and Experience:**

- Passion for mobile, social media, and new technology trends
- Strong sales and marketing mindset
- Willing to wear multiple hats and prioritize tasks according to each day's demand
- Hungry and energetic personality, strong networking skills
- Excellent communication skills

If you are interested in this position and you have the required qualifications, please send your CV via email to [praksa@pstech.rs](mailto:praksa@pstech.rs). Please note that due to large number of applications we receive, we will only contact those candidates that are selected for an interview. Thank you.