

ITALIAN SALES SPECIALIST

Location: Belgrade

Smardis SR. is dynamic company with a clear focus on perfect quality with simultaneous demand for growth. We are search for active, goal-oriented associates with knowledge of the Italian language, who just like us, with energy and joy, want to achieve a common goal in our global industry.

If you are seeking a unique opportunity, if you are motivated and you are fluent in Italian language - then join us with our sales team.

The successful candidate will have a can do attitude with a desire to quickly learn to sales process and our business. We are looking for someone who is natural engaging sales "hunter" with high energy, who is a results oriented top- tier performer.

Skills, interests and qualities

- Excellent sales skills,
- Good communication and "people skills",
- Confidence and motivation,
- Determination and the drive to work towards targets,
- The ability to work well on your own and also as part of a team,
- The ability to handle with potential clients,
- Good business sense and a profession manner

Responsibilities:

- Selling of services to private customers by phone
- Contact with potential customers with focus on verbal presentation, promotion and closing
- Establishing, developing and maintaining business relationships with current and prospective customers
- Working independently and with our team

Requirements:

- Fluent or native in Italian language
- Advantage is experience in sales
- MS Office and basic computer skills

We offer:

- Highly attractive compensation
- Career opportunity in a rapidly growing company
- Team of young and dynamic professionals to work with
- Profession training and development
- Unique spirit and energy

Join us, send CV and application letter in English, to our e- mail address: marijanalr@royalpip.com

