

***Are you a talented junior or an experienced professional, looking for a serious career development? Are you commercial, money driven and you know how to deal with people? If the answers are 'yes', then this might be the right career challenge for you!***

The powerful brand FXLider is a regional leader in online global trading, present in the Balkan for more than six years. FXLider is offering its clients possibility to trade on global financial markets using its state of the art trading platforms and a possibility to trade with huge range of financial products such as currencies, commodities, stocks and indices. What makes FXLider unique in this business is our professional client support, made of dedicated, experienced teams of experts focused on results, quality and trust.

Because of continuous business growth, FXLider is expanding its Serbian expert department and we're seeking for at least two:

### **Client Experts/Account Managers**

#### **Some of the main responsibilities:**

- Demonstrating products and services to existing/potential customers and assisting them in selecting those which fit their needs
- Client- and technical support to all Serbian clients
- Daily communication with clients on Serbian market and providing them all round stock market expertise
- Making telephone calls (never cold acquisition) and in person presentations to existing and prospective customers
- Taking part in expert seminars and webinars in Belgrade
- Reporting to the management and creation of monthly/daily plans
- Working in a modern, customized CRM database

#### **What are we expecting from you?**

- You're an ambitious person, a winner, someone who is seeking for that one unique opportunity to establish a serious career track
- Faculty degree is preferable (economic and financial faculties are an advantage)
- You have experience in sales or you have strong affinity with client service
- You're in possession of excellent communication and negotiation skills

- You have client-, service- and result oriented attitude; strong will to succeed
- Willingness to gain new knowledge and skills, to bring yourself to the highest possible business level
- Fluency in English is an advantage
- You're a perfectionist, someone who is always improving him- or her self

### **What can you expect as FXLider employee?**

- Very competitive salary package: excellent fixed salary and an unique, unlimited bonus system
- Two week extensive education before starting in this role
- Constant training and stimulation in the position it serves (personal- and professional development)
- Working in a driven, professional Serbian team of stock exchange experts, in a pleasant international office environment
- Being part of a rapidly growing, successful brand which is part of an international company
- Advancement opportunities: some of them we expect you to take in the first year already
- Integrity, flexibility, commitment and a bright future in a top segment of financial sector

If you want to become part of the FXLider team, **send your CV with photo in English to [cv@fxlider.com](mailto:cv@fxlider.com)**. We wish to emphasize that the place of employment at the company headquarters is in Belgrade, Serbia. Please note that only short-listed candidates will be contacted.