



Manpower is a worldwide innovative forerunner and leader in the field of employment through the provision of services and workforce management solutions for clients and helping people in their career development with the aim of understanding the needs of the clients and candidates in the changing world of work. On behalf of our client, reputable media company, Manpower Serbia is searching for a motivated candidate to take the challenge and to successfully fill the position of:

Media Sales Representative

Location: Belgrade

Job Description:

- Selling advertising air-time & sponsorships
- Sales, negotiation and implementation of commercial plans for the media advertising market
- Management of existing and new sales relationships
- Drive new business and increase media revenues and profits at every opportunity
- Conduct presentations and reports regarding sales and revenues
- Budget responsibility – goals definition, monitoring & reporting
- Management of Ads inventory & traffic
- Report directly to General Manager

Candidate Profile:

- University degree in Business Administration, Marketing, or other relevant field

- Working experience in sales is a must, preferably in both B2B and B2C sales
- Strong communication skills, both written and verbal
- Fluency in English language
- Understanding Research & Rating figures
- Organizational agility and strong attention to detail
- Excellent presentation and sales skills
- Experienced PC user
- Creative, innovative and result oriented character is a must
- Passionate with music

The selection process is taking place NOW!

If you consider yourself appropriate for this position, we invite you to apply for the position through our website

www.manpower.rs , advert ID 1404.

Deadline for applications:
17.03.2016.

Manpower is an Equal Opportunity Employer and considers applicants for all positions without regard to gender, marital status, national origin, age, creed, religion, race, color, ancestry, sexual orientation, physical or mental disability.

All applicants will be informed and shortlisted candidates will be invited for an interview.