

As a Proposal Manager you coordinate and contribute to the creation of high quality proposals that respond to a request for proposal (RFP) or as part of a proactive pursuit of business. You partner with solutions team members to define and deliver opportunity specific proposal and bid development strategies to win bids. You support proper orchestration between cross functional teams in the development and timely delivery of the proposal output requirements to win bids.

Key responsibilities

- Develop high quality and timely proposal elements using your writing or graphic design expertise
- Partners with cross functional teams to ensure the inclusion of pertinent elements of the solution in the proposal
- Supports continuous improvements initiatives to increase wins based on post-bid reviews

Core competencies

- Focusing on customers,
- Knowing my organization,
- Managing self-development,
- Giving support

Functional competencies

- Knowledge of proposal writing/development methodologies
- Experience in project management in a global, cross-functional business development environment
- Robust written language or graphic design proficiency
- General knowledge of customer experience, trust and safety and/or digital business

Qualifications

- 3+ years of work experience in proposal management, preferably in BPO or business technology environment
- Studies in Communications, Journalism, Marketing or related careers
- Proficiency in the **English language**; German or Mandarin is a plus

Join our team and apply now!

LINK:

<https://jobs.telusinternational.com/careers/Pipelinedetails?pipelineId=54964&source=LINK+Group&tags=link+group>