

Manpower is a worldwide innovative forerunner and leader in the field of employment through the provision of services and workforce management solutions for clients and helping people in their career development with the aim of understanding the needs of the clients and candidates in the changing world of work.

On behalf of our client, regional distribution company within pharmaceutical industry, Manpower Serbia, is searching for a motivated candidate to take the challenge and to successfully fulfill the position of:

COUNTRY MANAGER

(Location: Belgrade)

Job Description:

- Overseeing the growth and expansion of the company operations
- P&L management responsibility
- Responsible to work with different business development functions to establish strategies for future growth of company business
- Develop annual business plans and monitor through quarterly reviews
- Follow closely market dynamics, develop and implement appropriate responses
- Manage key customer relationships and actively develop new business opportunities
- Provide leadership of all operations and sales and marketing activities
- Perform all aspects of the job in a professional manner, conscientiously, efficiently and timely
- Treating Associates properly, inform them timely, supporting and maintaining good interpersonal relations among employees
- Timely reporting to upper management

Candidate Profile:

- Bachelor Degree in Medicine/Pharmacy
- Minimum 5 years of working experience at the similar position within a company that works with international pharmaceutical companies
- Strong verbal and written communication in English
- Very good knowledge of MS-Office
- Active driving license
- Open-minded, good interpersonal skills and organizational agility
- Proactive

- Strong business orientation
- Good analytic skills

The selection process is taking place NOW!

If you consider yourself appropriate for this position, we invite you to apply for the position through our website

www.manpower.rs, advert ID 1409

Deadline for applications: **17. 03. 2016.**

Manpower is an Equal Opportunity Employer and considers applicants for all positions without regard to gender, marital status, national origin, age, creed, religion, race, color, ancestry, sexual orientation, physical or mental disability.

All applicants will be informed and shortlisted candidates will be invited for an interview.