

Combining high intellectual base in Serbia with expertise, experience and partnering network developed through successfully serving large corporate clients since 2002., **Trizma** is positioned to become Serbia's central point for providing high quality near-shoring Contact Centre and BPO solutions to markets around the world.

Starting cooperation with a globally recognized multinational company, **Trizma** is looking to hire high language skilled candidates to provide quality support to different European markets, on the following position:

Services Quotation Analyst

Position summary & key area of responsibility:

- Responsible for preparing and consolidating quotations (based on price books and inputs from 3rd parties) to internal (Sales) and external customers, participating in the development of long-range and annual financial plans; Responsibilities also include testing of new processes and models and continual process improvement.
- Provide decision support, guidance and leadership during pricing and bid review discussions.
- Demonstrate a solid understanding and application of various financial models and a strong knowledge of industry, competitors and company's solution offerings across multiple countries/areas.
- Work with multiple functional areas within the company (Sales, Operations, Legal etc.) and within customer organizations at various management levels.

Basic qualifications:

- Bachelor's Degree, or equivalent, in Accounting, Finance, or other related Business discipline
- 4-5 years of related experience
- Highly numerate.
- Self-starter with strong teaming skills and ability to develop relationships with key stakeholders across functional areas that have access to information needed for pricing analytics
- Fluency in English with excellent oral and written communication and presentation skills at all levels of the organization senior management, team members, peers, and partners
- Highly proficient in Microsoft applications (Excel, PowerPoint, Word)
- Ability to work with highly confidential information

Trizma is offering:

- Long term employment opportunity
- Performing services for a multinational company
- Dynamic and responsible position within a multicultural environment
- Chance for a professional and personal development
- Advancement opportunity
- Paid training

If you are confident that you are the right candidate for this challenging position, please send your CV in **English** to hr@trizma.com