

The AI Solutions Architect is a dynamic, strategic and creative role. We are seeking a talented, proactive, collaborative, analytical innovator who enjoys building and optimizing elegant solutions to some of AI's most interesting and complex problems. In this role, you may be asked to contribute your skills and ideas to existing programs or in support of business expansion efforts. The successful candidate will possess exceptional customer engagement (written and verbal) skills; will be highly empathetic and responsive; and thrives in a fast-paced working environment. Collaboration with multi-location and cross-functional teams will be key to maintain and improve customer satisfaction, revenue and margin. If this is you, we look forward to welcoming you to our team of curious, fun, and smart global misfits.

Main Responsibilities:

- Collaborate closely with TIAI colleagues in Sales and Operations to support requirements analysis and a strategic understanding of our customers' challenges
- Provide consultative guidance and thought leadership as part of RFI and RFP processes
- Drive cross-functional consensus and collaboration internally, including leading critical research efforts internally and externally
- Develop presentations, pitches and other key elements of successful proposals in support of our team's business expansion efforts
- Participate in internal and external meetings as required, including travel as needed

Qualifications and Skills:

- Experience in the AI industry is highly desirable – ideally, knowledge of Human Machine Interaction or Computer Vision specifically:
- Knowledge of Machine Learning fundamentals
- Knowledge of business / data analytics
- Passion for the tech and AI industries
- 3+ years' experience as a Pre-Sales Engineer or Solutions Architect in a SaaS or managed services environment is highly desirable
- Strong interpersonal, presentation, written and verbal communication skills, including the ability to adapt your message to the context of the audience.
- Strong requirements gathering and discovery skills
- Ability to juggle multiple conflicting priorities, respond quickly and manage time effectively in a fast-paced, dynamic team environment.
- Excellent problem solving, critical thinking, and analytical skills

LINK:

<https://jobs.telusinternational.com/careers/Pipelinetails?pipelineId=55585&source=LINK+Group&tags=link+group>